

Accelerating Europe's Best Traffic Mgt Practices –Let's Go Dutch!





Apply the Dutch approach to multi-faceted mobility including 22 elements such as Traffic Flow, Transit, Safety, Parking, and Last/First Mile, Congestion, Noise and GHG emissions



Understand how Artificial Intelligence can be engaged and deployed in your city, using Amsterdam as model - where their efforts alone may be credited with the entire nation possibly meeting their "Paris Accord" CO2 (aka, Greenhouse Gas) targets "singlehandledly"



Make quantifiable improvements in your city related to mitigating traffic congestion, reducing carbon emissions, noise and accidents. Most importantly, learn how they are transferable between Europe and the USA/Canada



Download the APWA PWX CONFERENCE APP!

- 1. Download the "PWX Conference" app in the iOS App Store or Google Play.
- 2. Open the "2024 PWX" app on your device.
- Click to open sign in for extra features!







EDUCATION SESSION EVALUATIONS

Please fill out an evaluation for each session you attend using the PWX Conference Mobile App. Each submitted evaluation counts as an entry to the 2024 PWX Free Gift Card Drawing. This year's prize will be a \$10 gift card to Amazon. Don't miss your chance to receive a free gift card on us! Winners will be announced Monday and Tuesday morning via the mobile app!



Press the "Schedule" option on the app home screen

Find your education session on the calendar

Scroll down and press the "Session Evaluation" option





Introductions...

Today's Session



Dave Zelenok, PE

- Public Works Director for 20 years in Centennial and Colorado Springs
- Emerging Technologies
- Founder and CEO ZK Engineers
- <u>dzelenok@zkengineers.com</u>
- 719-491-1547

Paul Hoekstra Business Unit Director Technolution Move paul.hoekstra@technolution.com 408-537-3416





Emerging Global Trends

How Current Is Your Technology?







same pinting "grant lights" in all and in the support of the subscription of statements and of the local test in the second other with make a day to day has been been been states, black the Dankings data rapid and back south Control after provide solar to a solar stade or readsamin through at the theorem ine with cashed making submaks indexed in succession and the light like other

high fully preserved being investig starting Fait of simpler a temperative crimes in Automation cannot used throughout Caroon in these links and

> The world's lighter adaptive takes for hits post-rise, where multiley to g. mental billion and startismic, and alternate student of transportations and

Our increasingly consistent elements in that compared to limits stuffit regiments. Associate ineffs regiments often facto onto on coordination to cook much instancially traffic and have relationly been include. implement printer and tract Researching to changing situations.

Public works approximate the US and Canada and interfing in form the opportunity in make conflue departure positive interaction in Madowicz Story players with their at water. principal approximited who he comparises new possibled at miles of travel kineto-signation, artistant trunck reliability and mallic safety, reduced using, and

Annual state in the local state of the second state of states Access participate anticipate

The Static columns are any law tone produce or 20. traffic anglesomy often age must the intelligence improve ment toris of spiriting commany implementation of policies like offering had priority and processing to Partial and accord Mediatrics, secondary labor, policies see, and anneplease, descendently the regionst an annex large site transportation error or and select default tion. The couldry realize the orgineerstation of Transit First and Peace Dort programs, regards the endication of builds sity maniph, and reduces operating reproduces From more importantly, the Possile adjustance have gauged Not the carbon subscreen majorithy thend intervented straing to and any altis to class money! Carbon reduction to allow the lattice hading to deput its Party Account grain.

with the physics is inclusing and standardization of company backward, software, and commany-street, extended extensions are investigable between literage and the UK. A large advantage the US has to the membershorth problem for communicating with signal intervalien at exercise these. In a priori of colorige of belowinging the truth Wolfor three optimizations solution at 10 internations in The Continue Only: Name class, car/Mag growt Splemany contratories, 19% of the cost light dates for transit man addressed, which there are plus as improvement for all often modes. The special of manufi increased for 12%. principally exhausing mount into analyse and how little its minutes, Because the tendent included more production. transf planaters are the apportantly is indust the statihave of activative manifold by providely that imprised part when which would update the lot of the lot of the



Annual of Soils Real Annual Concession

its named, these new bolistologies allow cates to control problematic staffs from in real time throughout the case plots partnersk, frankland with it digital term and softaninging processing in The Stationizants, proce-third are

stationaries i believe i encourage all

Going Dutch: Bringing high transportation and transit instructor towers to US office

and management program for relating

· Martin fair autor states

· Half infinition attention

· Roant of the southly talket more

stress for 10 and Canada, public works and incorportation managem

A transformer and regard arrives Landau at Target Adarts and regard

not just that they say benefiting billions in telephoneumon and technology for

their part countripants there and choosing to around its record power, separate

the frank have chosed using of the accelly but adjustmentary operation.

Barld S. Datasak, PE Automotion aread \$12.4 29 Engineering Delevante Springer, Ersterador Monthly, Arrist International Milano **Constitut**

Paul Institute The Addition Descent that Descher 15.4 Tan. Incl. Dathering

· Congression subspaced -strategies · Companying and employing companying · Supremission dentric while our

W. seemen i in the local of the logarity



How Fast Are New Technologies Being Adopted?

Telephone:100 MM users = 75 YearsPokemon GO:100 MM users ~ 30 days $\frac{1}{2}$ BILLION < 8 Months</td>



Pokemon Go app on an iPhone, Tokyo, Japan, July 22, 2016. Toru Hanat | Restors

July 2023 – Twitter to Threads 150 MM users in 6 DAYS

Has This Ever Happened Before - ?



Complete Modal Transformation: <u>12</u> Years Infrastructure – Catching up <u>100</u> years



Source: NY Public Library

The 4 Industrial Revolutions...

- 1. Steam Power
- 2. Electricity
- 3. Computers
- 4. The 4th confluence of:
 - Artificial intelligence
 - Internet of Things (IOT)
 - Nanotechnology
 - Quantum computing
 - 3D printing

- Data transmission / Smart Cities
- Technologies that will fundamentally change our world

More Global trends...

- Say <u>Hello</u> To:
 Driverless Cars: Capacity Increases
- Sensors: "V2V" & "V2I"
- Gigabit 5G Telecom
- Roads without Traffic Signals
- <u>Fiber</u>: Utility meters & Fiber to the premises (FTTP)
- Fiber as the Sensor Itself
- Wireless Gigabit Telecom





Courtesy: HR Green



The END of the LINE... Say GOODBYE to:

R.I.P

- Fortress Malls?
- •

- Car Ownership C
 Virtually

 Parking
 Virtually
 Everything

 Mass Tra
 Virtually
 Everything

 Mass Tra
 Virtually
 Everything

 Gasoline
 predicting
 Traffic Jams.....

 °affic Sigi
 2 minutes in the future

 °affic Sigi
 Tax (F

 Gas Tax (E. ______ Full Adoption: 2040)?
- Three-car garages who needs to own 3 cars?
- Congestion Up AND down profound changes

More Global trends...

- Bricks vs "Clicks Online Source
 Digital Twins
 Dec Expect: Disruption as the Normal Source
 Dec Expect: Disruption Greenhouse Gasses



Autonomous – Self-Driving -Driverless



Courtesy: HR Green

Autonomous: Teslas & Audis Today



Autonomous – Self-Driving – Driverless





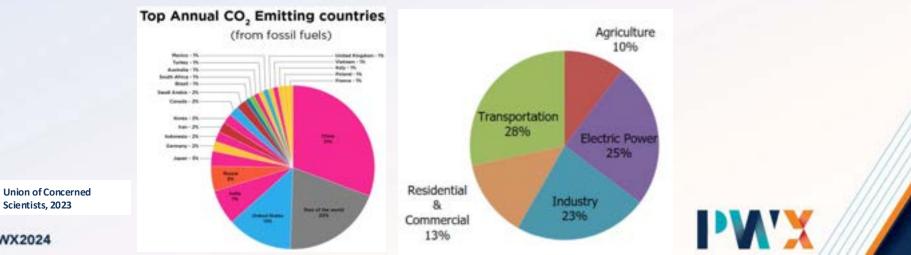
Transit 5% (maybe) Carpooling 5% (maybe) Telecommuting 10-20% (maybe) Driverless capacity 300 (yes) <u>300</u>%

COGs 2040 Plans?

Courtesy: HR Green

GHG Primer... What's it all about?

- Transportation & Power each amount for ~1/4 CO2 (4BB tons/yr)
- Power will go to zero (solar, wind, renewables)
- Global Goal is net zero in ~20 years
- Car at idle ~ 4 lbs per hour of CO2, Per year ~ 1 ton of CO2
- Single Intersection 26% reduction <u>NO</u> change in controllers



Perimeter Control"

Maastricht, NL – 'City gate' mechanism

Loops at traffic signals: counting vehicles in the city center "Dosing lights" at the entrance routes (gates) of Maastricht "... Dosing" the number of vehicles that can enter the city center

(Courtesy: TNL)



London? New York? (UN)POPULAR?!?!



Getty Images

Bidding for Green Lights: "Lexus Lanes" on Steroids!

Market-inspired traffic signal control

Market-inspired intersection control to reduce opportunity loss:

- Auctions (first/second-price, VCG), direct payments, credit schemes
- Consideration of users' value of time (VOT)

Key issues for implementation:

- Incentive compatibility
- Computational feasibility
- Simplified physical settings & user behavior

Our approach: Dynamic auction-based control for signalized intersections

- Traffic signal phases as auction participants
- Vehicle-to-Infrastructure communication setting
- Vehicle agents bid for drivers based on VOT

Conceptual framework Second-price sealed bid auction under dynamic bidding

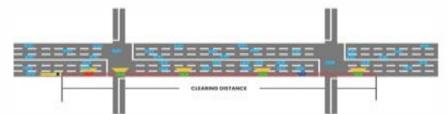
- Minimum green time per phase
- Green extension allowed
- Bids from all lanes combined
- Winning drivers split second highest bid
- Delay-based bidding behavior & distance
- Drivers' impatience considered



#PWX2024

Dynamic Bus Lanes...

Intermittent dynamic bus lanes (IDBL): Activation/deactivation of a dynamic bus lane segment in front of buses



 Bus lane density control (BSDC): Control of the vehicle density of a dynamic bus lane segment between the upcoming two bus stops



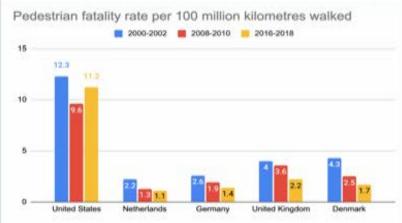
So how does the US Compare?

The Safest Streets in the World

"If the U.S had achieved the same improvements in traffic safety as the Netherlands [since 1970], 22,000 fewer Americans would have died on our roads in 2015." – Vox



#PWX2024



Dutch Priorities...

Livable Space

- Pedestrian First in Downtowns –
- The Car is "guest"
- Speed is slower than pedestrians
- Modes are separated

- Zones and connections between them
- Urban Planning
- Standardized infrastructure

Thanks: John Burke, City Engineer, Westminster



Today's American Traffic Management...



•Let's do a whole buncha STOP SIGNS!



Speed Humps...

•HUMP AHEAD Signs – •Um...tend to get **stolen**?!?



American Traffic Calming...



How about ROUNDABOUTS - ... WITH STOP SIGNS?

Amsterdam's Traffic Ops Center





Rotterdam: Network: 5 Modes Concurrently

Biking... Facilities & Truly Intermodal!



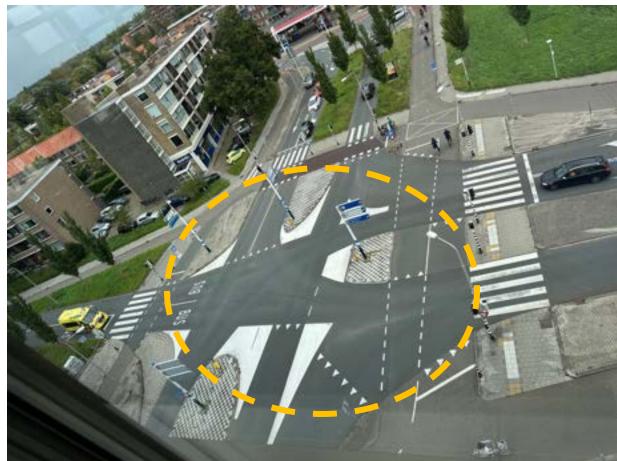








Goodbye Roundabouts... Fully Protected Intersections



Dutch Priorities...What Can You Really DO?

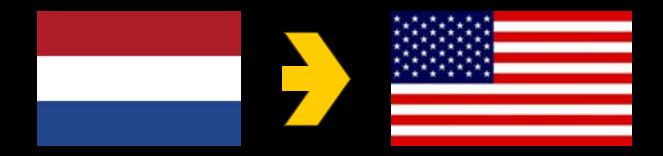


8

✓ Advanced Traffic Management
 ✓ Dynamic and Intelligent Access Control
 ✓ Short-Term Prediction
 ✓ Adaptive Flow Management
 ✓ Multi-Modal Traffic Flow Optimization









Going Dutch

Making dramatic improvement on existing infrastructure

September 10, 2024



SCAN ME

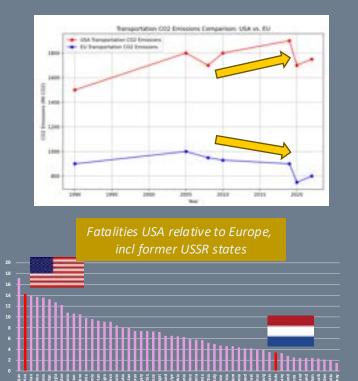
Redefining solutions

Becoming part of standard: Manual on Uniform Traffic Control Devices (MUTCD) Portland Near-side Bike Lights with Countdown

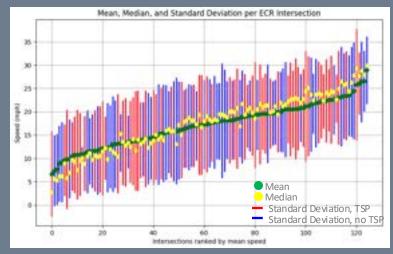
- Portland BoT installed Dutch Near-side Bike lights with Countdown on intersections along Naito Parkway
- Oregon State University documented and published that will make the case for why a Dutch-style countdown would be a good thing to incorporate into a future MUTCD
- The average percentage of users who committed a red-light violation decreased from 30.8% to 14.8% (52%)
- The average wait time increased by +5.4 seconds with a median increase of +3.6 seconds." (<u>Carr, S. 2024</u>)
- The installations produced significantly positive outcomes for micromobility users



You can't manage what you can't Measure



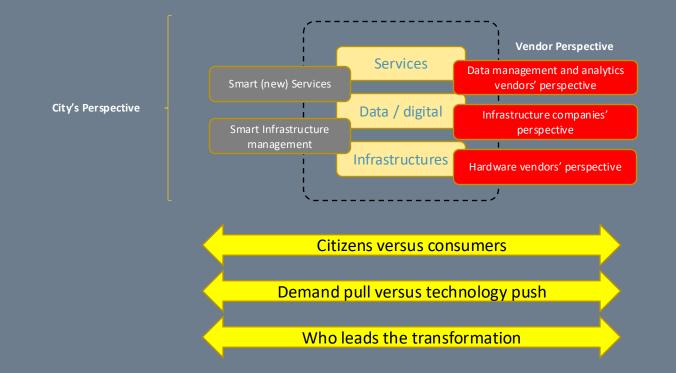
Route ECR SamTrans speed at intersections Red lines are intersections with TRP



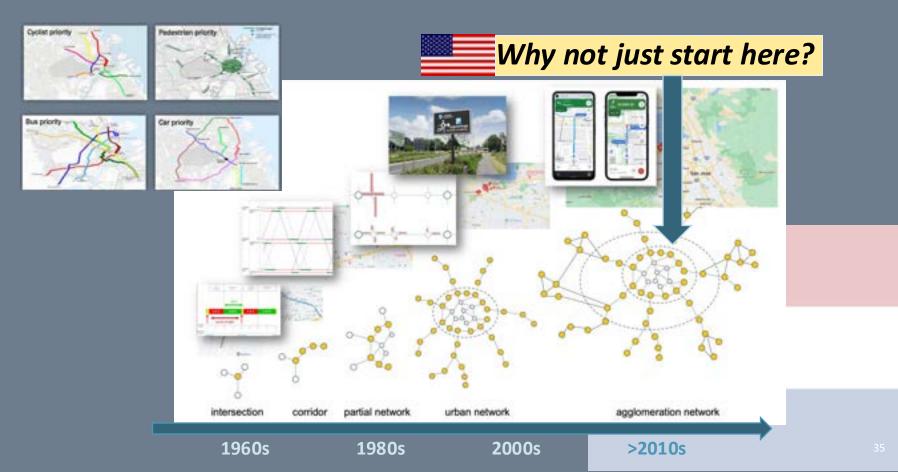
USA Population: ~334 million people European Union Population: ~448 million people.



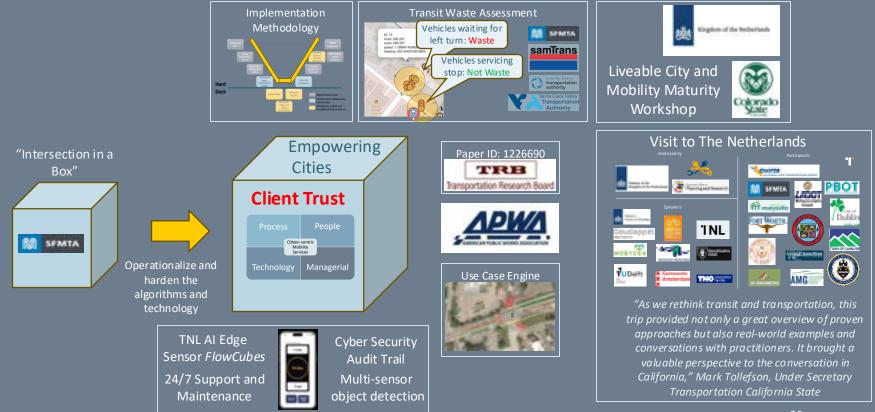
You need to Control your Destiny



It took over 50 years for the Dutch to become world-class



From PoC to Service – Empowering Traffic Engineering



Integrated Tooling to Deliver Dynamic Multi-Mode Traffic Flow Optimization Enabling Traffic Engineering

\$\$\$

- Eliminate the need for studies and adjustment of signal timing and schedules
- Prioritize by mode at network, corridor, intersection, approach level
 Transit
- Emergency Vehicle Route Clearing and Intersection Prioritization
- •ADA Support: Request Boarding and Extent Crossing Time App
- Para Transit and School Bus
- \$\$\$

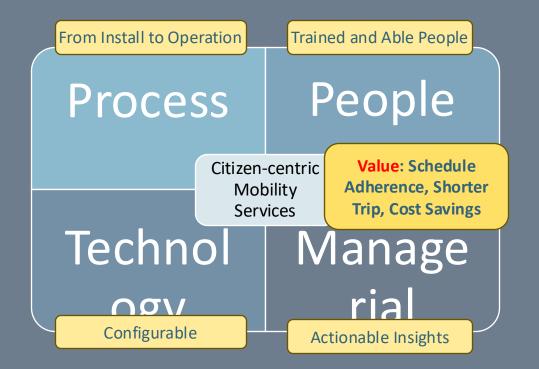
- Event Support
- Freight Route and Waste Management

- Parking Guidance and ReservationSchool and Hospital Zones
- Dynamic Streets
- Freeway-arterial transition
- Dynamic Street Lights, Variable Message Boards
- •Apple CarPlay and Android Auto integration
- •Drones Operational Management Airspace
- •ITS Asset Management



SFMTA Connected Corridor PoC Mission

Build a Service to improve the flow, safety, and climate for the people in the streets and in all vehicles



Design Principles

Scale

- Multi-jurisdiction
- Continuous optimization
- Leverage existing infrastructure
- Phased deployment

Transit

- Significant service level increase
- Cost reduction

Traffic Engineering

- Micro-management multi-mode and next generation Adaptive Flow Management
- Scenarios and rules
- The client owns all data

Technical Architecture

- All Connected Signal Controllers
- Open architecture
- Military-grade cyber security

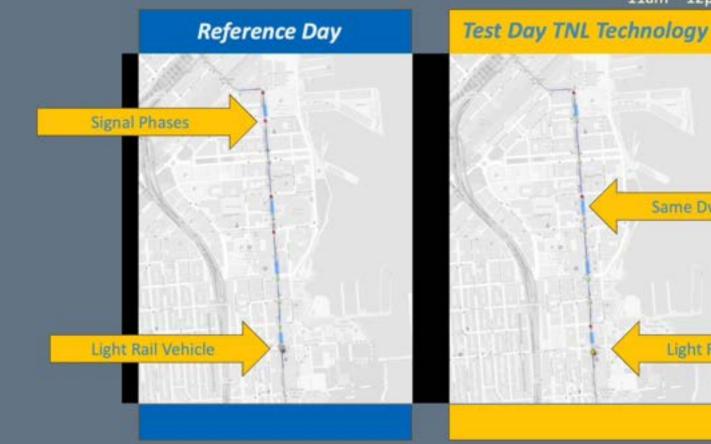
Let's Race!

Simulation generated with SFMTA **PoC Connected Corridor Data** 11am - 12pm



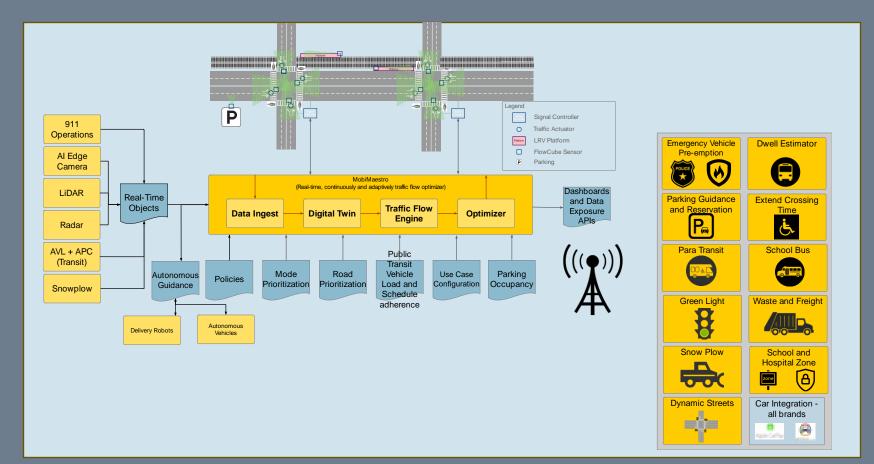
Same Dwelling

Light Rail Vehicle





Technology as Enabler



SHOWME

THE MONEY!

Transit Waste Index

Assessing the Service Level Transportation Agencies provide Transit



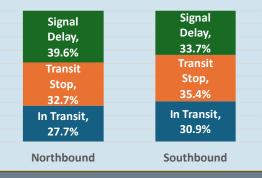


Score: TWI for SamTrans is Poor: 43.2% Waste

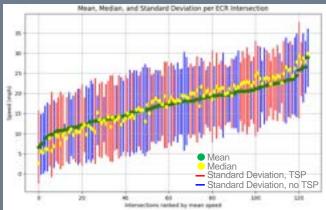
San Bruno BART



Percentage Operational State ECR Field Measurement



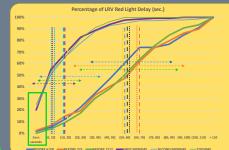
Route ECR SamTrans speed at intersections Red lines are intersections with TRP



How Ample is the Opportunity? The benefits are large enough to create self-funding programs

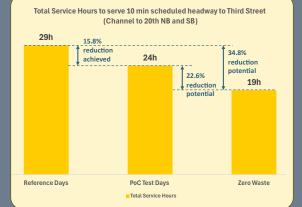
T-Line Current

- 12-14 LRVs
- 80 min travel Projected
- 8-11 LRVs
- 60 min travel



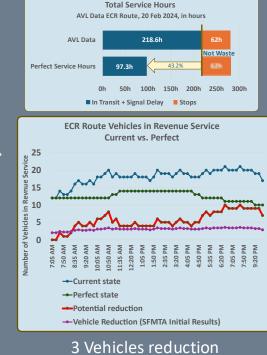
SFMTA

സ

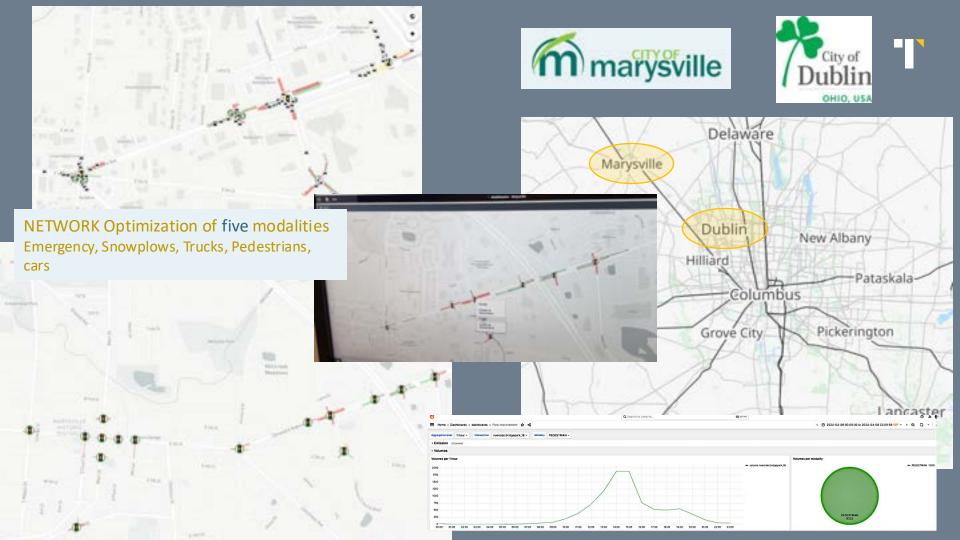


Vehicle speed <15mph Unprotected Left 25 2g 20 ID: 13 route: 280-207 2 15 route: 280-207 10 speed: 1.1889614509081146 heading: 225 444031861992 Vehicles waiting for left turn: Waste Vehicles servicing stop: Not Waste









DON'T FORGET TO COMPLETE THE MOBILE APP EVALUATION!

Please fill out an evaluation for each session you attend using the PWX Conference Mobile App. Each submitted evaluation counts as an entry to the 2024 PWX Free Gift Card Drawing. This year's prize will be a \$10 gift card to Amazon. Don't miss your chance to receive a free gift card on us! Winners will be announced Monday and Tuesday morning via the mobile app!



Press the "Schedule" option on the app home screen

Find your education session on the calendar

Scroll down and press the "Session Evaluation" option









Dave Zelenok, PE

- Public Works Director for 20 years Centennial and Colorado Springs
- Emerging Technologies
- Founder and CEO ZK Engineers
- <u>dzelenok@zkengineers.com</u>
- 719-491-1547

We're Here to Help!

THANKS!



SCAN ME



Paul Hoekstra Business Unit Director Technolution Move paul.hoekstra@technolution.com

408-537-3416

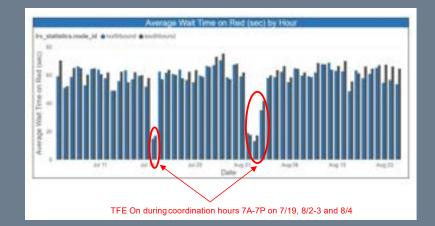


SFMTA Proof of Concept By the Numbers



Mode	Metric	Before	After	Avg. Results
	Red Light Delay	60.3 sec	16.2 sec	73% reduced
LRVs	Travel Time	424.2 sec	358.2 sec	16% reduced
LINVS	Approach on Green	62.1%	85.8%	24% increased
	Average Speed	8.2 mph	9.9 mph	21% increased
	Approach on Red	27.3%	26.3%	1% reduced
Vehicles	CO ₂ Emissions (Channel + WW)	2.79 tons	2.06 tons	26.1% reduced
Pedestrians	Approach on Walk Symbol	76.4%	75.5%	0.9% reduced





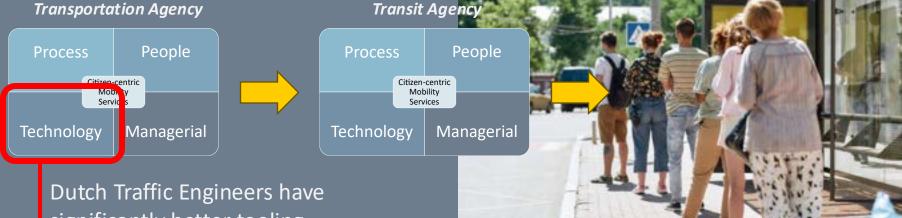
M

SFMTA

Schedule and Headway adherence are key drivers of customer satisfaction

Transit Agencies are highly dependent on Transportation Agencies

Transportation Agency

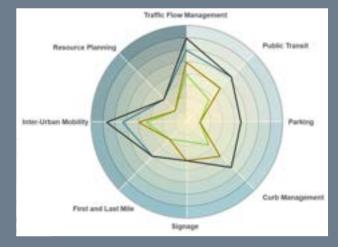


significantly better tooling

People and Process - Capacity Building Invest in people







"Exploring each of the mobility maturity factors provided valuable insights, revealing where we currently stand and the possibilities ahead. This process also facilitated a unique and productive conversation among group members about our opportunities."

Jamie Gaskill, Associate Director of Active Transportation, Colorado State University

Self-Funding Programs Re-invest Operational Expenditure (OpEx) savings





TWI Scores by Route by City Routes with over 5000 data points in AVL data from Tuesday, 20 February 2024

			9	a	ereno	ugh	S Little		south san Francisco Tiburon					Ē	alley		e	n Bay			ne	l Citv				lmo	cisco											dera		Alto	ra	a	n View		ĸ	~	
	total	Pacifica	San Rafael	Belvedere	Monte Serer	Hillsborough	San Carlos	OS AILOS	outh sa	Foctor City	San Brino	Los Gatos	Colma	Morgan Hill	Portola Valley	Fairfax	Woodside	Half Moon	Ross	Brisbane	Burlingame	Redwood City	San Mateo	Campbell	Belmont	San Anselmo	San Francisco	Gilroy	Millhrae	Larkspur	Los Altos	Novato	San Jose	Atherton	Milpitas	Sausalito	Saratoga	Corte Madei	Cupertino	East Palo Alto	Santa Clara	Sunnyvale	Mountain Vi	Daly City	Menlo Park	Mill Valley	Palo Alto
total	÷		U ,		-	Ť		Ť					Ť	1 	j.	÷	ŕ	÷	Ē	Ť				Ĭ	Ť	t ^o		Ĭ	1		Ť	┢┺	f). 	, v ,	<u>,</u>	<u> </u>	Ĕ			,	<u>ا</u>		<u> </u>	1	
276							Ť	7	-		Ť	-	1	.	1		f	1	}	1	T		1	1	1	7			Ť		1	1	t		<u>}</u>	1		·····	Ì							·····	
2960						Ť	mþ	T	-		Ť		T	Ť	1	Π	T	1	T	T	Ť			7	1	1	7	T	Ť	Υ	7	Τ	Ť		(The second seco	 		m	<u> </u>				· · · ·				
270							T	Т	T		Τ	T	T	7]	Γ	<u> </u>	1	T	T	T			7	1	7	T	T	T	~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~	1	Τ	<u> </u>		[[\square			~~~~		· · · · ·	
251													1	1		L			1	1	1				1	1	1	1	1		1	I							[
280													1	<u>.</u>	<u> </u>	ļ	Į	ļ	<u> </u>	<u> </u>	ļ	Ļ	<u> </u>		<u>↓</u>	<u> </u>			.ļ		<u> </u>	ļ	ļ		<u> </u>	L			Į						<u> </u>	L	
112								ļ.			uļu			ļ	ļ	ļ	į	ļ	ļ		Ļ	uluu			4	Jun	4		ų.			4	ļ	ļ	ļ	ļ			ļ	ļ	ļ				ļ	ļ	hand
260							_	-					+	<u> </u>	ļ	ļ	{ −−−	ļ	<u>}</u>	+	+	-	-	-	+			+-	+-		+		{ −−−	ļ	ļ				<u>}</u>		[]			ļ	{		
295	-								-	-			+	<u> </u>	<u> </u>	ļ	<u>}</u>	<u> </u>	<u> </u>	+	÷.	-					-		4	-	+	<u> </u>	<u>}</u>		<u> </u>				<u>}</u>		<u>}</u>						
397 294											-÷-		÷	<u> </u>		ļ	<u> </u>	÷	ۇ		+	.	-	.	. .		- 	-	<u> </u>		ļ	ļ		ļ	{		ļ					ļ	
234								+	\rightarrow		+		+	{			}		<u> </u>	+	+		÷	+	+	+	+	+	╈		+	+	}		<u> </u>				}						}		
278 141	†				m			-	r tr	mfm	-fr	d m	+	ŧ	f	<u>†</u>	ł		f	+	ϯ┈	-	.	+	┉	+	+	+	ϯ		1	†~	<u>†</u>		<u>†</u>	┉			┢┉	h	•	h	h		<u>}</u>	·	
EPX								-	-		- 1		<u>†</u>	÷			ţ	†	<u>†</u>	<u>+</u>	<u>†</u>	1	Ċ.	1	1	+		É	+		1	1	ţ		<u>†</u>				}						·	·	
250						**	Ť	Ť	1		Ţ		Ť	Ť	1	1	<u>†</u>	1	Ť	1	Ť		1	İ	1	<u>†</u>		Ť	Ť	1	1	1	t		<u>}</u>	1		·	<u>}</u>						· · · ·		
110						m	- T	T	1	-	Ť	1	T	Ť	1	Î	f	1	1	T	1	1	1	7	1	T	1	T	T	~~~	1	ſ	f	· · · · ·	Ì	1			<u> </u>	~ ~~	m		·····		(
281]]					1]		1	1	1	1			1		1								<u> </u>								
121													<u>]</u>	Į	L	L	<u> </u>	<u> </u>	1		<u>]</u>		1	_	1	1			1	_	1	L	<u> </u>		<u>[</u>	L			[ļ	
296						ļ					4		4	<u>.</u>	ļ	ļ	ļ	ļ	Į		<u>.</u>		Į	4	<u>_</u>	4	1	<u>_</u>	4		4	Ļ	ļ		ļ				Į		ļ			<u> </u>		ļ	
120		ļ						ļ.	ļ.		Į			ļ	Ļ	Ļ	ļ	ļ	Į	Ļ	ļ		.Į		.ļ				.ļ			ļ	ļ	ļ	Į	ļ			Į	ļ	ļ				ļ	ļ	
122		ļ							÷	-					ļ	ļ	<u> </u>	ļ	ļ		<u>.</u>			4	4	-f						ļ	<u> </u>		ļ				ļ		ļ				ļ		h
130											f			ļ	ļ	ļ	<u> </u>	ļ	Ļ		ļ.,						-		4.				<u> </u>		į	ļ			ļ		ļ	ļ			ļ		
292		h					-				-		-ferr	<u>.</u>	÷	h	ţ	h	÷			-	-			-		.	-fee			h	ţ		<u> </u>				<u> </u>		<u> </u>						
ECR							1	1	1	ł	3		1	8	1		1	ł	1	1				1		8	1	ł			1		}	1	5	1			Į.		1					ł	

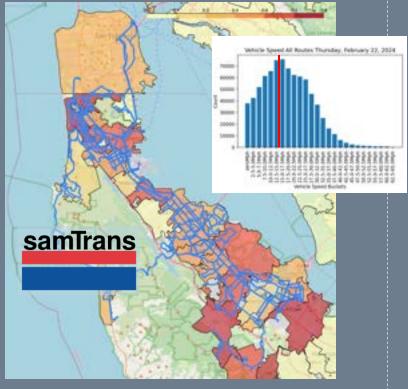
City	Waste %
Palo Alto	57.25%
San Francisco	55.01%
Redwood City	54.53%
East Palo Alto	53.69%
Daly City	53.11%
San Carlos	51.24%
Menlo Park	50.83%
Millbrae	50.20%
Foster City	48.33%
San Bruno	48.33%
San Mateo	46.54%
South San Francisco	43.55%
Belmont	41.38%
Colma	41.04%
Burlingame	37.40%
Atherton	36.31%
Half Moon Bay	34.75%
Pacifica	33.77%
Woodside	27.33%
Brisbane	5.35%





Rely on benefit to fund the next project, not external **Operational Expenditure**

47.4% of buses travel with speeds <15mph while not at a Transit Stop. Thursday, Feb 22, 2024



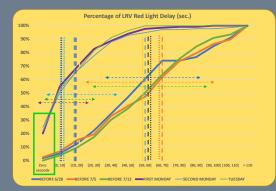


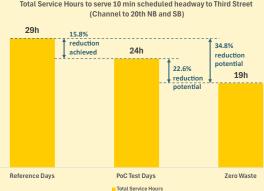
T-Line Current

• 12-14 LRVs

80 min travel Projected

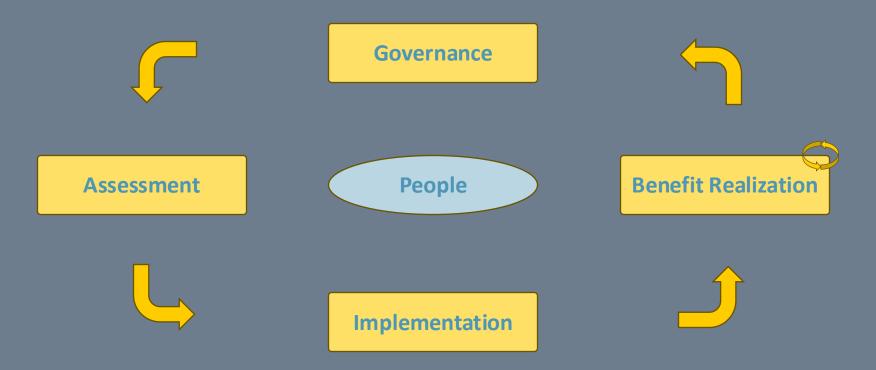
- 8-11 LRVs
- 60 min travel





Service Improvement Framework





Bridging the Financials One of the options besides Grants, etc. - PPP



- Institutional investment vehicle that enables cities to unlock financial and societal benefits and a rapid transition towards low-carbon, resource-efficient, and inclusive communities.
- Smart City Infrastructure Fund is backed by a leading European pension fund to invest in the scale-up of integrated Smart City infrastructure projects.

Investment size	>\$10million
Investment term	10-year minimum
Structure	Public private partnerships (PPP/P3), concessions sale & lease back
	Common equity in individual operate, preferred equity, and equipition

Common equity in individual assets, preferred equity, and acquisition Eligible Funding of receivables

Contact Information

ERIN AUSTIN | COO

erin.austin@smartcityinfrafund.com T: +1 207 400 5662 www.smartcityinfrafund.com

Katie Collins | Operations Manager katie.collins@smartcityinfrafund.com T: +1 970 294 5170 www.smartcityinfrafund.com



Physical Layer of Digital Infrastructure

Reper land more off-wirwhere incomments for the attractances of highly inclusive and smart rhy 404 sizes, a the starting, business and more & economical involution.



60

Long Term Equity Investments

Industrial to a loss arrangement of 189684588 health with public and proves review. Argust 168 health requiring boths and deconsiteness of pairs budget.

Global Scale Up Strategy

Automing approach with hird in class initiality dispers glitting analy or commit for their securit of progress. Minimum insertions on that has id. 227 willing where them are expected to be heavy mathematic apportunities.

Competitive Funding Cast and Upside Sharing

Attricture inst expected counts in ment the low-ins profile of the information beatines. Rearing obtaining on the development of house smart ply and parel, and tarefure.

US Investment Portfolio*

City	Investment Date	Population Size	Invested Amount
Fullerton, CA	April 2019	135k	US \$72m
Salem, MA	October 2020	41k	US \$31m
Placentia, CA	April 2021	51k	US \$39m
Simi Valley, CA	October 2021	131k	US \$85m
Rancho Cordova, CA	January 2022	75k	US \$64m
Kenosha, W	October 2023	99k	US \$98m

*Investments are for open access fiber network build-outs

